

# Case Study

Dumfries and Galloway | SCOTLAND

"Cali Sense solves a problem in paradise"



Ian lives in one of the most beautiful parts of the world - Dumfries and Galloway, Scotland.

Surrounded by rivers, lochs and forests, this idyllic location is the envy of the many tourists who regularly visit the area.



REAL-TIME ENERGY USE READOUT



TOTALLY MAINTENANCE FREE



CHILD PROTECTION



VISUAL POWER DISPLAY



ADVANCED START UP CONTROL



BOOST

Ian says, "I simply cannot imagine living anywhere else. I sometimes feel sorry for the billionaires living in their London homes, drinking what passes as water, and breathing what passes as air!"

There was however, a problem in paradise. In Winter, it can get very cold. When last Winter brought some severely low temperatures, Ian's aging coal/log back boiler central heating system struggled to cope. But what to replace it with?

"Having spent some time in the central heating industry during the 1990s, I have a good knowledge of conventional central heating systems. Several years ago, I saw a system from a company called Intelliheat. As the system was electric, I initially had some doubts. However, when I examined the quality of the product, and the excellent operational results, my doubts disappeared, leaving an impression that never dimmed."

Ian's home is part of a large estate owned by Lord Sinclair.

Ian discussed the matter with Lord Sinclair and they embarked on an extensive, in-depth survey of the heating market, This covered price, running costs, installation, maintenance, etc..

Once completed and examined, Lord Sinclair agreed that the Intelliheat system was indeed the one to do the job.

"During that period, Simona and her team at Intelliheat could not have been more helpful, readily giving me unbiased facts and advice."

The system was delivered in June, and installed in a few hours. Over the coming weeks, Ian witnessed the flexibility and efficiency of the system first hand.

*"I could not be happier! They look superb, with a slim-line 8cm profile and Italian design which allows them to blend with any room's decor."*

*Although the radiators look similar to what I had remembered, the advances in Intelliheat's electronic controls are amazing!"*

The smart radiators use a patented "thermodynamic fluid," heated by a class 2 armoured element, encased in a high grade 100% aluminium body. Fitting is via unique, locking wall brackets.

Programming is via a back-lit LCD screen and includes: 5 operating modes, Intelligent accurate thermostat within 0.1 degree, Occupancy detection, Open window detection, 7 day and daily multizone programmes, Setting temperature limit, Real time energy consumption, Rental housing pin code lock, Child lock, to name but a few.

As you would expect with such an advanced system, all radiators have built in Wi-Fi, for use with the Intelliheat WHAPP home automation system.

"To explain how the electronics do what they do, would take several pages! Put simply, each radiator has a built in infra-red sensor with a lens specially designed for Intelliheat. This works seamlessly with the electronics, including the self-learning program, to ensure energy wastage in unoccupied rooms is minimalised. As each room is its own 'zone', this represents large potential energy savings. For example, if the heating is programmed to be on, and I go out for a few hours, the system will recognise this and reduce the set temperature. On my return, the system will automatically power back to the original setting - Wonderful!"



Intelliheat have been pushing the boundaries of eco-design technology for many years, and are fully LOT20 compliant.

Over the years, Intelliheat have received multiple awards and accreditations, including the coveted NF+++ , the highest efficiency and manufacturing accreditation achievable, and the only heating company to earn this.

The Intelliheat range is not only ideal in a domestic situation, but also a perfect fit for commercial and rented properties.

If you are design orientated, Intelliheat's incredible cali sense range is definitely for you. If you really want to make a statement, the Livingstone bespoke range is truly mind-blowing!

*"After a career spent in sales and marketing, I retired in 2016. I have now reversed this decision and formed Precise Heating Solutions, to help bring the benefits of the Intelliheat systems to Bonnie Scotland.*

*Early in my career, I learned one important rule. Work with a great company who have the best products in their field. Over the last few months, I have had proof positive that Sal, Simona and all at Intelliheat definitely fit the bill.*

*Lastly, a word of thanks to Lord Sinclair, without who's help, paradise would still have a problem!!*

Ian Lundy



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